



Legislation, Leases & Level-Headedness: How We're Thriving in Property Management!

We're thrilled to welcome our newest team member, Imogen, who will be joining us next week in an administrative and customer service role. Her support will be invaluable as we continue to grow and deliver exceptional service.

We're also proud to share that Pearl Property Co has been nominated for the REIWA Excellence Award for Small Residential Agency of the Year!

This recognition is a testament to the dedication and hard work of our team, and we're looking forward to celebrating at the upcoming gala ball.

This year has been one of growth and resilience. Our small but mighty team has shown incredible commitment to professional development, especially in navigating the many legislative changes affecting our industry.

We began the year with monthly training sessions led by Joe from The Efficiency Co, which evolved into weekly bite-sized sessions with Leah, a highly experienced real estate trainer with over 20 years in the field.

Did you know?

Property Management continues to be a dynamic and highly regulated industry, governed by more than 13 different Acts and Regulations.

These include legislation covering tenancy, property law, strata management, consumer protection, privacy, and more. Staying compliant requires constant learning and adaptability.

Property Managers wear many hats; counsellor, lawyer, inspector, mediator, banker, accountant, insurance broker, project manager, and detective investigator, just to name a few. At Pearl Property Co, we take pride in rising to these challenges and continually striving to exceed expectations.

Thank you for your continued support.



Market Update

Strong buyer demand supported by interest rate cuts, population growth, and the expansion of the Home Guarantee Scheme, are expected to see Greater Perth house sale prices continue to increase to the end of 2025.

Median rents for both houses and units have increased during 2025, but at a slower rate than last year.

REIWA forecasts indicate Perth's median weekly rent will end the year at around \$700 per week for a house and around \$675 for a unit.

Properties rented this week



Weekly comparison

This week	Four weeks ago	Same week last year
665	683	603

NOVEMBER SPECIAL:
Air Con Service Promotion
Service and clean a/c system
\$235 plus GST per unit.

