



The Missed Inspection Mistake That Can Derail Your Sale

You never know when your ideal buyer will appear, which is why access is everything. Limiting inspection times might seem convenient, but it can quietly cost you the sale.

Some buyers work weekends or evenings. Others travel or rely on family to view properties on their behalf. When access is limited, your best buyer might never have the opportunity to see your home. If they can't get inside, they'll likely move on.

Flexibility is critical. While you can't accommodate everyone, widening availability increases your pool of potential buyers and creates stronger competition.

If your property is tenanted, access can be trickier, but still possible with a tailored plan. Respectful coordination and small gestures of appreciation for tenants can make all the difference.

At Iron Bridge Real Estate, we implement flexible inspection strategies that combine private appointments with open homes to maximise exposure. Our goal is simple: make it easy for serious buyers to fall in love with your property, whenever their schedule allows.

Real Estate moves fast. When interest strikes, the ability to act quickly is what turns curiosity into commitment.

Selling soon? Don't let limited access limit your results. Contact Iron Bridge Real Estate today for your complimentary copy of the 10 Property Pitfalls Booklet – and discover how a smart inspection plan helps your home sell faster and for more.