

Meet your agent

## **DENIS SAUZIER**

As a Real Estate agent, I've been passionately selling houses since 2009. Throughout my journey, I've honed my skills to ensure my clients receive nothing short of excellence.

My mission? To make selling your property as stress-free and positive as possible. I'm committed to walking you through every step of the process; from listing to settlement, with expertise and care.

With a deep understanding of the market and a dedication to exceeding expectations, I strive to deliver results that not only meet but exceed your goals.

Trust me to be your guide in real estate. Let's make your selling experience easy and successful together.



## **Understanding the Appraisal Process**

As we prepare for the upcoming appraisal of your property, I wanted to provide you with some additional information on what to expect during my visit and what follows afterward.

The duration of the appraisal typically ranges between 30 to 60 minutes, depending on the level of detail you wish to cover. During this time, we'll conduct a thorough walkthrough of your property, examining various features and aspects that contribute to its overall value. Feel free to let me know if there are specific areas you'd like us to focus on, as your input is invaluable in ensuring we address all your concerns.

I want to reassure you that there's absolutely no need to tidy up before I arrive. I understand that clutter is a natural part of everyday life, and my focus will be on evaluating the core aspects of your property beyond any temporary mess. My aim is to make this process as seamless and stress-free as possible for you.

Following the walkthrough, I'll sit down with you to discuss my assessment of the current market value of your property. This is an opportunity for us to exchange insights and perspectives, and for you to gain a clearer understanding of where your property stands in the market. Should you decide to proceed, we can delve into the discussion of marketing strategies tailored to your unique needs and preferences. Additionally, we'll touch upon my fee structure, ensuring complete transparency in our partnership.

It's essential to emphasize that this appraisal is entirely obligation-free. I often conduct these assessments to keep my clients informed about the current worth of their properties, empowering them to make informed decisions about their real estate assets.

Once our appraisal is complete, I'll follow up with you via email, providing a comprehensive comparative market analysis (CMA) and Selling Proposal detailing everything we've discussed during our session. This document serves as a valuable reference point as you contemplate your next steps in the selling journey.

Ultimately, the decision to embark on the selling journey lies entirely with you. Whether you choose to proceed immediately or take some time to consider your options, know that I'm here to support you every step of the way.

If you have any questions or need further clarification at any point, please don't hesitate to reach out. Your satisfaction and confidence in our partnership are of utmost importance to me.

Looking forward to our upcoming meeting and the opportunity to assist you in achieving your real estate goals.



## what my clients are saying

Seller of house in Hocking, WA

and very professional.



"My second time selling a house with Denis- As a returning customer I was not disappointed at all. Denis was friendly, approachable

He achieved a great sale price for us. He was very helpful explaining the sale processes with Doc u sign-and always willing to help, making the process much less stressful. Thank you Denis - will definitely recommend"

Seller of house in Pearsall, WA



"We were referred to Denis by friends who had recently experienced great success selling their property with him, so we decided to reach out for his help in selling ours. From our initial conversation, Denis impressed us with his extensive market knowledge, professionalism, and proven track record. He managed the entire process seamlessly, selling our property much quicker and for a higher price than we expected. His expertise and no-fuss approach made the experience stress-free, Highly Recommend "

Seller of house in Pearsall, WA



"Denis was professional,

knowledgeable and worked tirelessly even after hours and on weekends to keep us posted with everything going on."

Seller of house



"Denis is best real estate agent in Wanneroo."

Seller of house in Pearsall, WA



"Denis is a fantastic agent to buy and sell with, he is extremely friendly and always willing to help. His communication is great and I would recommend him to anyone"

Seller of house in Hockina, WA



"Very happy with Denis' service. We got more than we wanted."





## what my buyers are saying

Wanneroo, WA



"Denis was great!

From moment I rana, he showed interest in the overall picture. Every other agent I spoke to. answered my auestion about a home open but never asked me anvthina else.

I felt Denis was honest, and truly helped me achieve my dream with my price range."

Buver of house in Pearsall, WA



"Denis and Lauren were a delight to deal with. Every dealing we had with the team has been friendly and easy, unlike some real estate agents we have met whilst looking to buy a house. The "moving in" gift was an added honus!"

Buyer of house in Hocking, WA



"Denis was always readily available to answer our calls and keep us up to date with the sales process His easy going and friendly nature was so reassuring particularly as we were buving our house unseen! Would absolutely recommend Denis! Buver of house in Hocking, WA



"Absolute pleasure to have had Denis assist us in buying our new property in Hocking, Denis & his team were so professional, helpful and carina ....I can't say enough about them all. Communication right throughout the process was areat.

The entire process of buying was made easy. What truly sets him apart is his genuine concern for his customers.....such a nice man. We wholeheartedly recommend Denis 100% !!

Allan & Lenore"

Buyer of house in Hocking, WA



"Keep well informed and followed through following settlement with a couple of queries that were not a problem for Denis to help."